

## Statement of Unaudited / Audited Results For the Quarter / For the Year Ended 31st March, 2015

PART - I (Rs. in Lacs.)

| PARI     | - ·  |               | STANDALONE   |              | STANI        | DALONE      | CONSO        | IDATED      |
|----------|--|---------------|--------------|--------------|--------------|-------------|--------------|-------------|
|          |  |               |              |              |              |             |              |             |
| S.NO.    | PARTICULARS  | QUARTER ENDED |              | YEAR ENDED   |              | YEAR ENDED  |              |             |
|          |  | 31-03-2015    | 31-12-2014   | 31-03-2014   | 31-03-2015   | 31-03-2014  | 31-03-2015   | 31-03-2014  |
|          |  | (UNAUDITED)   | (UNAUDITED)  | (UNAUDITED)  | (AUDITED)    | (AUDITED)   | (AUDITED)    | (AUDITED)   |
|          | Sales Qty. ( In Nos.)  | 267029        | 231736       | 248761       | 962603       | 917349      |              |             |
| 1        | Income from Operations   |               |              |              |              |             |              |             |
| oxdot    | Gross Sales (Inclusive of Excise Duty)   | 34693         | 30981        | 36310        | 133300       | 131369      | 133401       | 131881      |
| $\Box$   | Less: Excise Duty  | 4155          | 3161         | 3913         | 14040        | 15032       | 14040        | 15032       |
|          | Net Sales/ Income from Operations  | 30538         | 27820        | 32397        | 119260       | 116337      | 119361       | 116849      |
|          | Other Operating Income   | 122           | 280          | 311          | 455          | 769         | 837          | 770         |
|          | Total Income from operations (a+b)   | 30660         | 28100        | 32708        | 119715       | 117106      | 120198       | 117619      |
| 2        | Expenses:  |               |              |              |              |             |              |             |
| $\vdash$ | a) Cost of material consumed   | 19700         | 18880        | 21853        | 80835        | 80676       | 80908        | 80708       |
| $\vdash$ | b) Purchase of stock in trade  | 0             | 0            | 0            | 0            | 0           | 0            | 0           |
|          | <ul> <li>c) Changes in inventories of finished goods, work in<br/>progress and stock in trade</li> </ul> | 4457          | 70           | 50           | 575          | 44          | 575          | 45          |
| $\vdash$ |  | 1157<br>2701  | 76           | 50           | 575<br>11598 | 41<br>10527 | 575<br>11870 | 45<br>10795 |
| $\vdash$ | d) Employees benefit expenses  | 2701<br>1987  | 2829<br>1732 | 2629<br>2084 | 7868         | 7723        | 7886         | 7749        |
| $\vdash$ | e) Depreciation and amortisation expense f) Other Expenses   | 3213          | 3168         | 3657         | 13031        | 12721       | 13182        | 12851       |
| $\vdash$ | Total Expenses (a+b+c+d+e+f)   | 28758         | 26685        | 30273        | 113907       | 111688      | 114421       | 112148      |
|          | Profit from Operations before other Income, finance cost   | 20130         | 20003        | 30213        | 113307       | 111000      | 114421       | 112140      |
| 3        | and Exceptional Items(1-2)   | 1902          | 1415         | 2435         | 5808         | 5418        | 5777         | 5471        |
|          | Other Income   | (39)          | (90)         | 127          | 104          | 223         | 105          | 223         |
| 5        | Profit from ordinary activities before finance cost and Exceptional Items(3+4)                           | 1863          | 1325         | 2562         | 5912         | 5641        | 5882         | 5694        |
| 6        | Finance Cost   | 1043          | 996          | 1148         | 3872         | 3716        | 3873         | 3717        |
|          | Profit from ordinary activities after finance cost but before Exceptional Items(5-6)                     | 820           | 329          | 1414         | 2040         | 1925        | 2009         | 1977        |
| 8        | Exceptional Items  | 0             | 0            | 0            | 0            | 0           | 0            | 0           |
| 9        | Profit from ordinary activities before tax (7-8)   | 820           | 329          | 1414         | 2040         | 1925        | 2009         | 1977        |
|          | Tax Expenses   | 76            | (57)         | 164          | 8            | (101)       | 8            | (102)       |
|          | Net profit from ordinary activities after tax (9-10)   | 744           | 386          | 1250         | 2032         | 2026        | 2001         | 2079        |
|          | Extraordinary items  | 0             | 0            | 0            | 0            | 0           | 0            | 0           |
|          | Net profit for the period (11-12)  | 744           | 386          | 1250         | 2032         | 2026        | 2001         | 2079        |
|          | Share of profit of associates  | 0             | 0            | 0            | 0            | 0           | 0            | 0           |
|          | Minority interest  | 0             | 0            | 0            | 0            | 0           | 0            | 0           |
|          | Net profit after taxes, minority interest and share of profit of associates (13+14+15)                   | 744           | 386          | 1250         | 2032         | 2026        | 2001         | 2079        |
| 17       | Paid up equity share capital   | 1200          | 1200         | 1200         | 1200         | 1200        | 1200         | 1200        |
|          | Face value of share (Rs.)  | 2             | 2            | 2            | 2            | 2           | 2            | 2           |
|          | Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year                 |               |              |              | 30514        | 28988       | 30489        | 28976       |
| 20       | Basic & diluted earning per share(not annualised) Rs   | 1.24          | 0.64         | 2.09         | 3.39         | 3.38        | 3.34         | 3.47        |

| PART  | - II   |                           |                           |                           |                         |                         |
|-------|--|---------------------------|---------------------------|---------------------------|-------------------------|-------------------------|
|       | PARTICULARS  | Q                         | UARTER ENDED              | YEAR ENDED                |                         |                         |
| S.NO. |  | 31-03-2015<br>(UNAUDITED) | 31-12-2014<br>(UNAUDITED) | 31-03-2014<br>(UNAUDITED) | 31-03-2015<br>(AUDITED) | 31-03-2014<br>(AUDITED) |
| А     | PARTICULARS OF SHAREHOLDING  |                           |                           |                           |                         |                         |
| 1     | Public shareholding  |                           |                           |                           |                         |                         |
|       | - Number of Shares   | 35988600                  | 35988600                  | 35988600                  | 35988600                | 35988600                |
|       | - Percentage of Shareholdings  | 59.99%                    | 59.99%                    | 59.99%                    | 59.99%                  | 59.99%                  |
|       |  |                           |                           |                           |                         |                         |
| 2     | Promoters & Promoters Group Shareholding   |                           |                           |                           |                         |                         |
| a)    | Pledged / Encumbered   |                           |                           |                           |                         |                         |
|       | - Number of shares   | -                         | -                         | -                         | -                       | -                       |
|       | <ul> <li>Percentage of shares (as a % of the total shareholding<br/>of promoter and promoter group)</li> </ul>     | 0.00%                     | 0.00%                     | 0.00%                     | 0.00%                   | 0.00%                   |
|       | <ul> <li>Percentage of shares (as a % of the total share capital<br/>of the company)</li> </ul>                    | 0.00%                     | 0.00%                     | 0.00%                     | 0.00%                   | 0.00%                   |
| b)    | Non - encumbered   |                           |                           |                           |                         |                         |
|       | - Number of shares   | 24000000                  | 24000000                  | 24000000                  | 24000000                | 24000000                |
|       | <ul> <li>Percentage of shares (as a % of the total shareholding<br/>of the Promoter and Promoter group)</li> </ul> | 100.00%                   | 100.00%                   | 100.00%                   | 100.00%                 | 100.00%                 |
|       | Percentage of shares (as a % of the total share capital of the company)  | 40.01%                    | 40.01%                    | 40.01%                    | 40.01%                  | 40.01%                  |

|   | PARTICULARS                                    | QUARTER ENDED 31ST MARCH, 2015 |
|---|--|--------------------------------|
| В | INVESTOR COMPLAINTS                            |                                |
|   | Pending at the beginning of quarter            | 0                              |
|   | Received during the quarter                    | 0                              |
|   | Disposed off during the quarter                | 0                              |
|   | Remaining unresolved at the end of the quarter | 0                              |

Notes:- 1. The statement of Assets and Liabilities as required under Clause 41(1)(ea) of the Listing Agreement is as under:-

|                                     | STANDAL                 |                         | CONSOLIDATED            |                         |  |
|-------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|--|
| PARTICULARS                         | YEAR EN                 | IDED                    | YEAR ENDED              |                         |  |
| FARTICULARS                         | 31-03-2015<br>(AUDITED) | 31-03-2014<br>(AUDITED) | 31-03-2015<br>(AUDITED) | 31-03-2014<br>(AUDITED) |  |
| EQUITY AND LIABILITIES              |                         |                         |                         |                         |  |
| 1. Shareholders' Fund               |                         |                         |                         |                         |  |
| (a) Share Capital                   | 1200                    | 1200                    | 1200                    | 120                     |  |
| (b) Reserve & Surplus               | 30514                   | 28988                   | 30489                   | 289                     |  |
| Sub total – Shareholders' Funds     | 31714                   | 30188                   | 31689                   | 301                     |  |
| 2. Non- Current Liabilities         |                         |                         |                         |                         |  |
| (a) Long Term Borrowings            | 21431                   | 24143                   | 21431                   | 241                     |  |
| (b) Deferred Tax Liabilities (net)  | 2700                    | 2696                    | 2700                    | 26                      |  |
| (c.) Other Long- Term Liabilities   | 37                      | 30                      | 37                      |                         |  |
| (d) Long-Term Provisions            | 263                     | 245                     | 263                     | 2                       |  |
| Sub total – Non-Current Liabilities | 24431                   | 27114                   | 24431                   | 271                     |  |
| 3. Current Liabilities              |                         |                         |                         |                         |  |
| (a) Short Term Borrowings           | 11879                   | 9291                    | 11901                   | 92                      |  |
| (b) Trade Payables                  | 11033                   | 10951                   | 11045                   | 109                     |  |
| (c.) Other Current Liabilities      | 17606                   | 14689                   | 17639                   | 147                     |  |
| (d) Short-Term Provisions           | 603                     | 597                     | 603                     | 5                       |  |
| Sub total – Current Liabilities     | 41121                   | 35528                   | 41188                   | 355                     |  |
| TOTAL- EQUITY AND LIABILITIES       | 97266                   | 92830                   | 97308                   | 929                     |  |
| ASSETS                              |                         |                         |                         |                         |  |
| 1. Non- Current Assets              |                         |                         |                         |                         |  |
| (a) Fixed Assets                    | 62479                   | 58616                   | 62506                   | 586                     |  |
| (b) Non Current Investments         | 250                     | 250                     | 0                       |                         |  |
| (c.) Long-Term Loans and Advances   | 4593                    | 5147                    | 4687                    | 52                      |  |
| Sub total – Non-Current Assets      | 67322                   | 64013                   | 67193                   | 639                     |  |
| 2. Current Assets                   |                         |                         |                         |                         |  |
| (a) Inventories                     | 17342                   | 17724                   | 17342                   | 177                     |  |
| (b.) Trade receivable               | 7761                    | 6038                    | 7872                    | 60                      |  |
| (c.) Cash and Cash equivlent        | 692                     | 1055                    | 750                     | 11                      |  |
| (d) Short Term Loans and Advances   | 4121                    | 3980                    | 4123                    | 40                      |  |
| (e) Other Current Assets            | 28                      | 20                      | 28                      |                         |  |
| Sub total – Current Assets          | 29944                   | 28817                   | 30115                   | 290                     |  |
| TOTAL- ASSETS                       | 97266                   | 92830                   | 97308                   | 929                     |  |

- 2 The above financial results were reviewed by Audit Committee at their meeting held on 13th May, 2015 and approved by the Board of Directors at their meeting held on 14th May, 2015.
- 3 The Board of Directors at their meeting considered and recommended a dividend of Rs 0.70/-per share for the year ended 31st March 2015 of face value Rs.2/- each subject to the approval of the Shareholders.
- The company's operations comprise of only one segment i.e. parts & components for Automotive Airconditioning systems.

  The figures of the last quarter are the balancing figures between the audited figures in respect of the full financial year and the published year to date unaudited figures upto the IIIrd quarter of the current financial year.
- The inguises of the company has determined the estimated useful life of its Fixed Assets based on the technical evaluation as permitted under the provisions of Schedule II of the Companies Act, 2013 and has provided depreciation and amortisation accordingly w.e.f. 1st April, 2014. This has resulted into depreciation and amortisation expenses for the quarter & for the Year ended 31st March, 2015 being lower by Rs. 174.13 Lacs & Rs. 483.58 lacs respectively.
- 7 Tax Expenses are net of MAT credit recoverable and include Current Tax and Deferred tax

Place : New Delhi Date : 14.05.2015

- 8 Consolidated Financial Statement has been prepared in accordance with Accounting Standard-21 "Consolidated Financial Statements" and Accounting Standard 27 "Financial Reporting of Interest in Joint Ventures". The above results includes the financial results of wholly owned subsidiary, Thai Subros Ltd, Thailand and proportionate (26%) figures of Joint Venture, DENSO Subros Thermal Engineering Centre India Limited.
- The figures of the previous periods have been regrouped, where ever necessary, conform to the current quarter's / year's classification.

For SUBROS LIMITED

(RAMESH SURI) CHAIRMAN

India's No.1 Automotive
Air Conditioning Company
7 million satisfied customers



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